OBJECTIVE

Intend to achieve a challenging career in the field of Engineering and to strive hard for the organization.

ACADEMIC QUALIFICATION

BE: Bachelor of Engineering — G.K.M. College of Engineering and Technology

Specialization in Electrical & Electronics Engineering

(2002 – 2006)

WORK EXPERIENCE

1) Name of Organization - Elecktro Measurements CO W.l.l

Location - Chennai, India

Designation - Field Application Engineer
Period of Work - May2006 to June2008

Organization -

It is a contracting company, dealing with Power Measuring Instruments, Electrical and Automation products; it is a Franchise of STAIGER MIELO – Germany.

- Torque Sensor
- Servo Press with Monitoring System
- Pressure Transmitter
- Displacement Sensor
- Telemetry Systems
- Protection & Switchgear
- DAS
- Accelerometer

Responsibilities -

- Independent preparation and submission of complete quotations;
- Monitoring of progress in the quotation process;

Haider Ali ali@gmail.com +44 33667564332

• Maintenance of close contact during the quotation process with suppliers, the relevant Account Manager and the client;

- Client demonstrations and/or presentations;
- Technical meetings with the client;
- Commercial negotiations with the client together with the Account Manager;
- Dissemination of technical, commercial and general product and service information to clients;
- Participation in trade fairs, congresses and seminars
- Installation and testing of delivered products at site.
- Post delivery services like commissioning and trouble shooting.

Profile

- Experience in a technical project-based working environment;
- Conceptual thinker;
- Good problem-solving skills;
- Commercial attitude and negotiating skills;
- Service-oriented, flexible and accurate;
- Strong communicator and self-motivated;
- Demonstrates initiative and is creative in looking for solutions;
- Fluent in written and spoken English;
- Willing to travel extensively.

PROJECT HANDLED AS PER UNIVERSITY REQUIREMENTS

• **BE** (2002-2006) :

• **Project Title** : Power monitoring & Control system

Environment: Embedded system & micro controller (89C51)

Description : The **89C51 micro controller** is the heart of the project that deals with the control of power using a PC. The project is subdivided into two blocks monitoring and controlling respectively and in the monitoring block the signals from the RYB lines are made to pass through the analog digital converter where the desired digital output is received and the information is fed into the microcontroller. The voltage, current and temperature of the coil winding are displayed on the screen and controlled automatically.

- Provided Field services with above products in industries like LUCAS TVS,
 FORD INDIA, BRAKES INDIA, Sundaram Clayton, and UCAL Fuel
 Systems...
- On deputation projects to TVS Motors and Dynaspede, Bharat Bijlee and Mahindra, MICO to conduct seminar on product awareness.
- 2) Name of Organization MESCO-Qatar (Franchise of Schneider Electric)

Location - Doha, Qatar
Designation - Field Engineer
Period of Work - From June2008

Organization -

 $\hbox{ It is a Switchgear company dealing with various types of MV \& LV Panel Boards }$

- Medium Voltage Switchgear
- Main Distribution Panel
- Sub Distribution Panel
- MCCs
- ATS
- FPs
- DBs
- Capacitor Bank
- Relays

Products Used

- Block Set
- Prisma P
- Prisma Plus
- Prisma G
- Himel
- Easy Line

Process Skills

- Relevant with International Electric Codes and Standards
- Knowledge of Electricity Department (KAHRAMAA) Regulations
- Familiar with consultant regulations and revision
- Good information of Forms of Separation and degrees of Protection
- Soft Skills like MS Office and Windows family
- Basic knowledge of Electrical Designs and devices

Responsibilities

- Generating inquiries and scope analysis
- Preparation of TCO with coordination of Engineering department
- Submission of the same to the clients and following up for orders
- Attending consultant meeting for revision in design and scope
- Making forecast and field application reports
- Providing end user services like Testing and Commissioning of Panels

PERSONAL PROFILE

Marital Status : Single